

CPO Summit 2022

Summary

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The menu to procurement excellence

Things to consider

- The intelligence and creativity in the room is far larger than in front of the room…constructive dialogue around well prepared topics always works…
  - It makes people learn
  - It makes people connect
- We probably have to reconsider the procurement extended phenotype….facing unprecedented change requires variety and redunancy…seek for those who dare to be different!
- ‘We need to rewrite the Procurement book’: more focus on TCO, Glocalization, Risk Management, Multi Tier Supplier Relations Mngt…
- On procurement digitialization: ‘You cannot force people into somethng they do not want’… put yourself in their shoes!...it is all about deployment



Things to consider

- When disaster strikes there is nothing left for a human being than to put trust in the other person…'if you show faith, you will receive it'
- Procurement for Purpose is required to attract and retain the coming generation…our generation is out of place…
- 'We want to ingnite the potential of our people to help them become the best version of themselves…'…
  - Equity, diversity and inclusion…
  - We want to turn ourselves from a Line into a Beehive!

Focus from Jobs to Skills!

Things to consider

Avoid PANDA'S!





Start Catching PIGEONS!