Fall Europe
2020

Vested Outsourcing Executive Education Course

Due to COVID-19, our fall course offerings will be VIRTUAL!

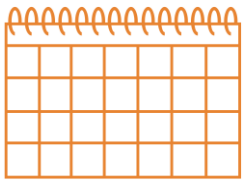
Same great class, new VIRTUAL format!

The Vested Outsourcing Executive Education course is a crash course on the why and what of the Vested business model. This course is ideal for those who want to immerse themselves in the fundamentals of Vested. The highly interactive format enables participants to challenge the Vested faculty with their questions and learn how organizations are putting the theory into practice. Participants also engage in a series of *RealPlay*® exercises in virtual teams where they learn how Vested will change the game of how they work with potential business partners.



FORMAT:

- 5 mini zoom sessions
- Highly interactive discussion and *RealPlay*® exercises
- Q&A sessions with real deal teams



WHEN:

- Nov 16, 18, 23, 25, and 30th
- Classes start at 8am CET
- Sessions are 4 hours or less and end by 12pm (noon) CET
- See page 3 for a detailed schedule



COST:

- € 2975 (reduced from € 3500)
- Groups of 3+ receive an additional 15% discount (€ 2529)
- Added benefit of no travel costs



REGISTER:

- Email Mariska van Wijnen (M.vanWijnen@nevi.nl)
- Email Mike Watts (mwatts10@utk.edu)

Prior to each virtual session, participants complete pre-work such as reviewing a case study of a Vested deal in practice. In addition, attendees are asked to come to the course having done a self-assessment on an existing relationship to increase the impact of the learning. Participants leave the course with a license to the Five Rules online course ($495 value) and access to 50+ resources and tools to give you a jump start on your Vested journey.

VESTED

BASED ON RESEARCH WITH HASLAM COLLEGE OF BUSINESS THE UNIVERSITY OF TENNESSEE, KNOXVILLE